



CONTENTS, STRUCTURE AND RESOURCES OF THE STUDENT COURSE

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5.1.Common Basic Contents E-Learning oriented material SOLICITATIONS TO THINK ABOUT!



Common Basic Contents

for

- Entrepreneurs/Owners
- (Family Business) Managers
- (Family Business) Consultants

BASIC SHARED COMMON CONCEPTS

1. Leadership 2. Entrepreneurship 2.1. Family Business. Internal dynamics

Needed Specific competences

1. Leadership	2. Entrepreneurship	2.1. Family business-internal dynamics
1.1. Strategic thinking 1.2. Decision making 1.3. Self-motivation and motivation skills 1.4. Ability to manage time, negotiate and delegate 1.5. Ethical values 1.6. Team building 1.7. Communication skills.	2.1. Management 2.2. Strong determination in pursuing the business goals 2.3. Creativity and Innovation 2.4. Business vision-Entrepreneurial thinking 2.5. Risk assessment 2.6. Adaptability to change: external changes 2.7. Financial and economic expertise 2.8. Ability to assess risks 2.9. Problem solving.	2.1.1 Flexibility 2.1.2 Adaptability to change: internal changes 2.1.3 Receptiveness

Common Modules

1. Leadership Competences 1

What do you think about the following concepts and competences?

Try to write down some sentences regarding each of them.

Then check the proposed definitions and the detailed added information concerning each issue.

1.1 Strategic thinking



Common Modules

1. Leadership Competences 2

1.2. Decision making



Common Modules

1. Leadership Competences 3

1.3 . Self-motivation and motivation skills



Common Modules

1. Leadership Competences 4

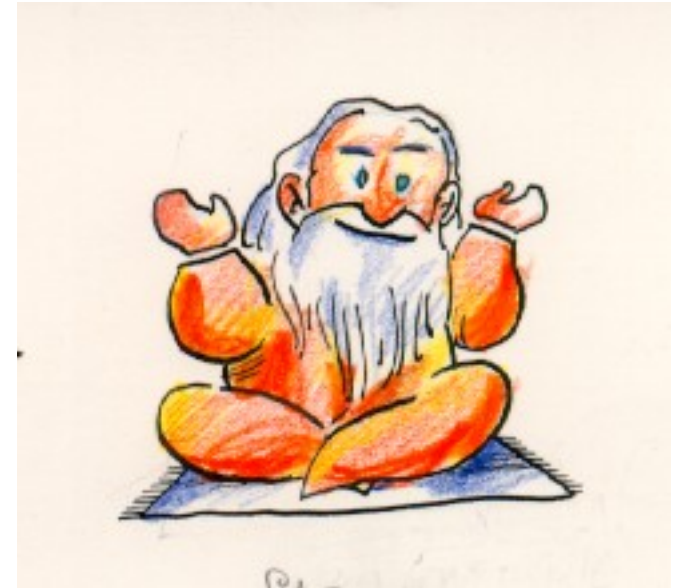
1.4. Ability to manage time, negotiate and delegate



Common Modules

1. Leadership Competences 5

1.5. Ethical values



Common Modules

1. Leadership Competences 6

1.6. Team building



Common Modules

1. Leadership Competences 7

1.7. Communication skills



Common Modules

2. Entrepreneurship Competences 1

What do you think about the following concepts and competences?

Try to write down some sentences regarding each of them.

Then check the proposed definitions and the detailed added information concerning each issue.

2.1. Management



(to be continued)

Common Modules

2. Entrepreneurship Competences 2

2.2 Strong determination in pursuing the business goals



Bibliography and Tools

Common Modules

2. Entrepreneurship Competences 3

2.3. Creativity and innovation



Common Modules

2. Entrepreneurship Competences 4

2.4. Business vision-Entrepreneurial thinking



Common Modules

2. Entrepreneurship Competences 5

2.5. Risk assessment



Common Modules

2. Entrepreneurship Competences 6

What do you think about the following concepts and competences?

Try to write down some sentences regarding each of them.

Then check the proposed definitions and the detailed added information concerning each issue.

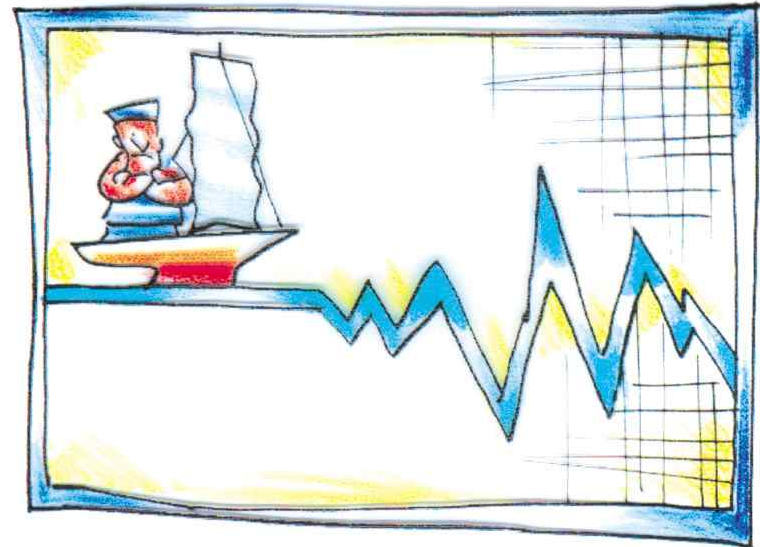
2.6. Adaptability to change: external changes



Common Modules

2. Entrepreneurship Competences 7

2.7. Financial and economic expertise



Common Modules

2. Entrepreneurship Competences 8

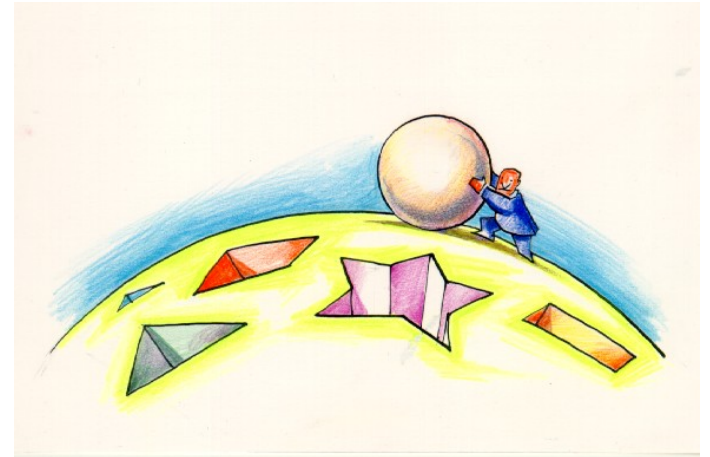
2.8. Ability to assess risk



Common Modules

1. Entrepreneurship Competences 9

2.9. Problem solving



Common Modules

2.1. Family business-interpersonal dynamics Competences 1

What do you think about the following concepts and competences?

Try to write down some sentences regarding each of them.

Then check the proposed definitions and the detailed added information concerning each issue.

Family business - internal dynamics

2.1.1 Flexibility



Common Modules

2.1. Family business-interpersonal dynamics Competences 2

2.1.2. Adaptability to change: internal changes



Common Modules

2.1. Family business-interpersonal dynamics Competences 3

2.1.3. Receptiveness

